

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 056 are listed below

SIN #	SIN Title	Total Sales in \$
056 01	Smart Buildings Systems Integrator	\$0
206 3	Alternative and Renewable Sustainable Energy Solutions, Including Solar Energy Systems, Fuel Cells, Geothermal, and Wind Power:	\$18,156,972
206 4	Energy Saving Lighting, Energy Efficient, Sustainable, and Environmentally Sustainable Lamps (light bulbs), Lighting Fixtures and Accessories, Indoor Emergency Lighting, Reading Lights, Lighting Sensor Systems:	\$3,464,420
206 12	Energy Saving, Energy Efficient, Sustainable, and Environmentally Sustainable Outdoor Lighting Solutions, Including Airport Lighting, Runway, Taxiway, Roadway and Parking Lot, Parking Garage Lighting Solutions:	\$1,370,186
253 2	Wheel & Tire Equipment:	\$1,705,036
253 19	Diagnostic Equipment:	\$37,595
253 20	Vehicle Material Handling Equipment:	\$4,262,912
253 24	Lubrication Equipment:	\$108,053
253 39	Air Compressors:	\$2,822,377
253 40	Environmental Equipment and Services Related to Maintenance and Repair Shop Equipment:	\$3,450,506
253 46	Miscellaneous Maintenance and Repair Shop Supplies:	\$747,456
253 48A	Pressure Cleaners - Underwriters Laboratories (UL) 1776 Certified:	\$1,326,448
253 48C	Pressure Cleaners - Not UL-1776 Certified:	\$408,628
253 49	Automatic Cleaning Machines & Parts Washers:	\$1,302,484
253 50	Blasters and Media:	\$1,703,026
253 51	Spray Paint Booths and Equipment:	\$1,220,699
253 52	Miscellaneous Abrasives:	\$1,091,265
253 90	Ancillary Services related to Maintenance and Repair Shop Equipment:	\$50,404
253 97	Ancillary Repair and Alterations related to Maintenance and Repair Shop Solutions	\$0
253 99	Introduction of New Services/Products relating to Maintenance and Repair Shop Equipment:	\$441,069
357 02	Warehouse Trucks and Tractors -	\$4,692,085
357 03	Utility Trucks, Platform Trucks, Hand Trucks and Mail Carts -	\$1,286,337
357 08	Dock Plates, Boards, Ramps, and Bridges	\$699,836
357 09B	Pallet Trucks -	\$659,747
357 10C	Spill Containment Units, Containment Pallets, Non-Wooden Pallets -	\$1,594,584
357 11C	Warehouse Equipment and Supplies -	\$4,576,310
357 97	Ancillary Repair and Alterations related to Warehouse Equipment Solutions	\$0
357 98	Ancillary Services Relating to Warehouse Equipment and	\$96,930

	Supplies, Relating to and Ordered in Conjunction with Products Purchased Under the Supply Schedule Contract	
357 99	Introduction of New Products/Services, related to Warehouse Equipment and Supplies -	\$687,696
361 05	Scaffolding, Work and Service Platforms:	\$9,097,724
361 10A	Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions:	\$18,164,753
361 10B	Pre-Engineered and Prefabricated Buildings and Structures for In-Plant Solutions:	\$7,417,465
361 10D	Pre-Engineered and Prefabricated Buildings and Structures for Military, Disaster/Emergency Response, and Medical Facility Solutions:	\$2,627,540
361 10E	Pre-Engineered and Prefabricated Buildings and Structures for Professional Facility Solutions:	\$11,370,079
361 10G	Pre-Engineered and Prefabricated Buildings and Structures for Outdoor Shelter and Security Shelter Solutions:	\$2,005,121
361 10H	Pre-Engineered and Prefabricated Buildings and Structures for Restroom, Shower, and Laundry Solutions:	\$3,191,333
361 20A	Above Ground Storage Tanks/Systems:	\$1,556,082
361 24	Fuel Management Systems/Units, Fuel Dispensing Units, Fuel Monitoring Systems:	\$1,596,409
361 27	Ancillary Services for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$64,047
361 28	Installation and Site Preparation for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$310,775
361 30	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$4,308,279
361 32	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$9,023,342
361 50	Lease/Rental of Pre-Engineered/Prefabricated Buildings and Structures:	\$10,118,115
361 51	Lease/Rental of Pre-Engineered/Prefabricated Restrooms and Utility Rooms	\$255,152
361 97	Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Building and Structures Solutions	\$38,546
361 97A	Ancillary Repair and Alterations related to Above Ground Storage Tanks, Fuel Dispensing Equipment, and Fuel Management System Solutions	\$0
361 99	Introduction of New Services and Products Related to Water Treatment and Above Ground Storage Tank/Systems Including, but not Limited to, Protected, Fire Resistant, Non Vaulted, Single or Dual Compartment/Single or Double Tank, Waste Oil Systems, Including Options, Parts and Accessories:	\$269,668
361 99A	Introduction of New Services and Products related to Pre-Engineered/Prefabricated Buildings and Structures:	\$149,546
383 2	Generators, Portable, Standby, Backup, or Prime:	\$20,206,165
383 5	Batteries and Battery Chargers, Including Rental:	\$8,549,047

383 9	Battery and Alternator Monitoring Systems; Battery Spill Containment Systems; Parts and Accessories	\$383,345
383 10	Portable Light Towers:	\$2,656,448
412 3	Surge Protection/Suppression: Surge Protection/Suppression, Hard Wired Surge Protection and EMI/RFI Filtration Devices:	\$251,442
412 14	Uninterruptible Power Supplies:	\$11,304,840
412 15	Power Distribution Units	\$1,519,368
412 17	Switchgear, Panelboards, Switchboards, Load Centers, Metering:	\$657,146
412 19	Transformers	\$718,565
412 21	Electrical, Voltage, Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers:	\$8,558,647
412 50	Ancillary Service Related to Alternative Energy Solutions and Power Distribution Equipment	\$4,472,435
412 51	Installation and Site Preparation Services for Alternative Energy Solutions and Power Distribution Equipment:	\$8,304,871
412 52	Power Systems Engineering Support for Alternative Energy Solutions and Power Distribution Equipment:	\$1,055,840
412 97	Ancillary Repair and Alterations for Alternative Energy Systems, Power Generation Equipment, Generators, and Batteries Solutions	\$0
412 99	Introduction of New Services and Products related to Alternative Energy Solutions and Power Distribution Equipment, Generators and Batteries:	\$4,411,358
563 4	Roofing Materials, Products and Services Solutions	\$17,988,335
563 6	Access and Portable Flooring Solutions:	\$243,329
563 8	Erosion Control Solutions, Including Soil Stabilization Solutions, Protective Barriers and Sandbags, Fabric & Gabions:	\$207,234
563 16	Energy Savings/Security Door, Window, and Wall Glass Fragmentation Transparencies, Glazings, and Film Solutions, including Solar, Blast Mitigation, Bullet Resistant:	\$72,845
563 23	Doors, Windows, Skylights, Panels, and Shutters:	\$365,582
563 25	Plumbing Products and Bathroom Fixture Solutions:	\$1,893,210
563 27	Energy Savings/Energy Efficient Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans, and Blowers:	\$12,919,781
563 28	Energy Savings/Energy Efficient Industrial and Commercial Electric and Gas Water Heaters, Boiled Water Heaters, Including Options, Energy Efficient Monitoring Devices, and Accessories:	\$383,291
563 29	Miscellaneous Building Materials:	\$6,640,358
563 30	Portable Roads, Airstrips, Helipads and Ground-Cover Mats:	\$94,944
563 97	Ancillary Repair and Alterations for Building Materials Solutions	\$51,280
563 98	Ancillary Services related to Building Materials/Supplies:	\$924,427
563 99	Introduction of New Services and Products Related to Building Materials/Supplies:	\$967,027

629 01A	Forklifts-Electric, Gas, LPG, and Diesel Powered -	\$14,042,206
629 05	Maintenance, Rental and Lease of Forklifts	\$790,219
641 6	Water Treatment Solutions, including Water Filtration Systems, Water Purification Systems, Sewage Treatment Equipment/Systems:	\$1,654,359